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Meeting with Keith Todd, CEO ICL, 8 November 1999

Aide memoire on points at issue.

1. ICL's performance in major public sector IT projects - especially ELGAR and Horizon

Keith Todd should be left with no doubts about the seriousness DTI attaches to ICL delivering on these.

We know Horizon has been difficult for all parties. (It has damaged relations with Fujitsu, the largest single Japanese inward investor to the UK.)

DTI (and especially CII) as the "focus" for the information age needs to be (and be seen as) an exemplar in its use of technology. There are alarming signs that the ELGAR project is in some continuing difficulty.

2. Electronic Communications Bill

ICL one of the 100 or so to comment at length.

3. PIU and e-commerce

Any comments from ICL ?

4. Envisioning Centre

ICL's continued commitment to this welcome, but be aware of two points:

- the other key partner SGI is in serious trouble, £145 million loss first quarter, three changes of CEO in about a year, competitors starting to match the capability.
- Industry support is largely "in kind".

Nevertheless this state of the art demonstration centre is to be welcomed, and could prove an important tool in DTI's raising of awareness as regards the potential of the new technologies.

5. Knowledge management

ICL have an opportunity to take a more active leadership position and should be encouraged to be pro-active.